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How to get rich felix dennis

if you have artistic inclinations and fear that the search for wealth will coarsen such talents or degrade them, you will never get rich. He claims that he can't teach you how to be Bill Gates or J.K. Rowling rich, but he can provide thoughts on acquiring more wealth than you know what to do with if you want it. 1,291 people are currently reading 16.7k people want to read Felix Dennis (born 1947 in Kingston-upon-Thames, United Kingdom) was a British magazine publisher and philanthropist. By all means photocopy the "eight secrets to getting rich" and stick it on your wall if you are serious about business, let alone getting rich. Fear nothing and no one. I need it. Thank you, RIP, March 8, 2016How to get rich listened to the audio version. But do not say you started the journey poor. Whiners and cowards die a hundred times a day. This is the area where Felix Dennis impressed me. To my great surprise, he said that The Week is the most profitable magazine he has ever owned. August 16, 2008This is a book that I am going to pass straight on to my seventeen year old son, not because of its insights into business (although it rings true on that account) but because of its insights into human nature and into the world "out there" that he is going to have to negotiate in the coming years. Money may be one motivating factor, but it's a mistake to assume it's everything. Examining them, they will often come up with winning strategies that you did not think of. And, for most people, the commitment, the sacrifice and pure energy required to become rich will simply be too much. Make sure you delegate well, micromanagement is the worst and it shows distrust in your colleagues! It was always so determined to get rich. He has a very clear-headed view of his subsequent journey to multi-millionaire status, and shares valuable insight about both the things he did right and the things he did wrong. As soon as you've spent, gifted, loaned, or invested money, forget it. Explore the best books for expanding your mind, the best self-help books, the best philosophy books for beginners, books for people who don't read, and more great books. But it won't be a [friend]. "Seeking substantial wealth is almost always a fool's game, 142. I liked the proof of the reality behind money and business. This is not a self-help book, this is not a beautiful story about amazing wealth. It has charm. Either return this book to the shelf or, if you have already bought it, return it to the bookstore for a refund or give it to a [friend]. But do not surrender control of the negotiations or to such professionals. The ignorance of incumbents and fellow participants helps your cause. Empty your mind when negotiating. 8. Fear nothing and no one. You can skip the poetry if that is not your thing (it is). Dennis is a self-indulgent mode but, hey, when you are worth the millions he is, who does he have to please?), though sometimes a poem makes a point well. Most of those should never have made the attempt in the first place. Felix harangues you from almost every page. Everyday low prices and free delivery on eligible ... Felix Dennis believes that almost anyone of reasonable intelligence can become rich, given sufficient motivation and application. Suck the wisdom out of them and discard their husks in the trash." You have to believe in yourself, even when the little self-doubt monster pays you a visit. It is an apprenticeship and not a goal."Team spirit is for losers, financially speaking. Think for yourself and have the courage to do what you believe in. • Do something you enjoy, you're good at, and where there is good potential to make a lot of money e.g. software and tech. Although Dennis does not use an overly complicated writing style, a book on economics and finance typically has more appeal towards those who aspire to a lifestyle of wealth and a better understanding of other factors that go along with it. Let her come to you. If your business is not making money, try to sell it. Overall a good read. Displaying 1 - 30 of 503 reviewsGet help and learn more about the design. But hey, if someone who made more than 500 million dollars from scratch gives me advice on how to get rich, I can ignore the concession. Do the work every day, and keep building from there. It has wit. Focus on markets that are easy to get into e.g. digital instead of car manufacturing. 5. Good ideas are useless. Either way, this was a slog to get through and I would not recommend. 2018 nonfiction personal-developmentOctober 1, 2022Some decent tips, nothing spectacularly mind-blowing. Closing down a business or going into bankruptcy is a miserable affair at any time. Talent is usually conscious of its own value. Compulsion is mandatory. However, he accepts his flaws without bias and embraces his transparency, which has allowed him to excel in ways I deeply admire. August 28, 2023The title doesn't say all about the content. Why would they care more about you and yours than them and theirs?"If you are unwilling to fail, sometimes publicly, and even catastrophically, you stand very little chance of ever getting rich. You will pay more than you need. Many people spend years on a losing strategy, often at the expense of their sanity and getting rich. If you have no interest whatsoever in these subjects, you'll still get many good laughs out of it. They aren't suited to it, and if that sounds defeatist, then consider the fact that the search will take up a great deal of your time for many, many years."Time is finite. That does not mean that you should never work for other people. In terms of having a voice, this book is one of the most forceful, and I enjoy books I've read for a long time. On top of that, I must admit it was also very entertaining. Just do it. But then closing that section with "yeah, but I know you're not going to listen." The book is worth reading, I think, for that section alone. Since we made his money himself he has something to back his claims. One of the riches self-made men I know digs holes in the ground to dispose of household waste. Nothing counts but what you own in the race to get rich." Fight with everything you have as close to 100 percent of the company. Frank to the point of almost offending and nondescension. Go on, make everyone around you happy. Fear nothing. But don't take it too much to heart. Far better ruthlessly analyze what your particular aptitudes are and act upon them rather than attempt to graft an oak tree onto a dandelion."You must choose. Without self-belief nothing can be accomplished. That's wasting time and energy. The author encourages readers to share their wealth with others - not just through random donations, but by creating meaningful change. Well-written. The lottery of what genes we are born with isn't fair. "Wishing for or desiring something is futile without an inner compulsion to achieve it. Don't be friends with or sleep with your staff. It seems clear that the Grim Reaper is about to appear and tap him on the shoulder, just as he's worked out that he really wants to do with life - write serious poetry and do his equivalent of a bit of gardening (plant a tree in England). Look to your competitors for ideas. How To Get Rich is a distillation of his business wisdom. He focuses on the psychological toll getting wealth can take on one, and provides great practical advice for those that are interested in the journey to getting wealth. **be sucessful** intro business philosophyFebruary 21, 2020This is one of the most useful and certainly most entertaining books I have ever read in this genre. A job for the rich-in-training is merely something to keep you ticking over, to put food on your plate and wine in your glass."Working for others is a reconnaissance exercise; a means and an end in itself." Stubbornness implies you intend to persist despite plentiful evidence that you should not. No one is "independent" of the human race. True happiness, once a modicum of security is achieved, is about who you are and how you relate to the world regardless of how many things you have. So you want to be rich? Make notes. This holds true even if talent is placed in the driver's seat of a small division within an existing operation. Don't allow the other side to drive a wedge on your side. It is always thus. One of the most striking lessons I took from this book is the emphasis on spreading the good you've received. I feel that his personality is what makes this book so authentic. They will not love you less (or more) if you decide to surprise everyone around you and seize the time. That's all for now! If you enjoyed this piece... It's the glue that binds the losers together. There is one elemental truth, the ignorance of which kills countless ideas and splendid plans: that the moment one commits oneself, Providence moves all. But for me, it's more fun to figure out the selfless way to get rich..."if my homes ain't winnin then I ain't winnin" October 14, 2022This book reminds me of the lyrics of a popular rap "I came, I saw! praise the Lord, then break the wail take what's mine, then take some more! rains, it pours, it rains, it pours" Felix is no hack, he's the real deal. October 23, 2010An absolute must read. Do you really want to be rich. Useful if you're in that "get rich" mood. November 25, 2018How to Get Rich by Felix Dennis is about becoming rich but not about being a great reader or manager. Conventional wisdom daunts initiative and offers far to many convenient reasons for inaction, especially for those with a great deal to lose. "Screwing up isn't criminal or deliberate or malevolent. I'm sure that after reading this book, some people will lose the interest in making this happen. September 4, 2018What a book! Full of good truths that people who want to accumulate wealth and big build businesses need to know. Even though I have read many books on the topic, I must admit this cuts short on the two-wor wor. Keep your eye on the ball marked "The Money is here" Hire talent smarter than you. Keep your eye on the ball marked "The Money is here". Hire talent smarter than you. He managed to become rich while in publishing. Not for a love. Explore your book, then jump right back to where you left off with Page Flip. Don't fall into the trap of working for other people for too long. Think hard, my young cub, think hard and think long before you embark on such a quest. Be outrageous. You'll be the bad book, it's actually more like 3.5, but I gave it 2 stars because of the disingenuous title. But take it from me, your only chance of getting rich will come from the lottery or inheritance. Do not be a weasel. I'm going to go back to them later. Be fearless. My advice is not to make it worse by omitting to apologize and shoulder the responsibility squarely. If you can't convince yourself that you are "good enough" to be rich, you will never get rich. You will be too busy keeping the sea from washing away the sand you have spent so long collecting at such terrible cost to your health and your relationships with others. Or make no notes at all-just highlight sentences or examples that catch your fancy."A book is a tool, not an artifact." Tunnel vision helps. While there are times when you need to keep grinding it out and plow forward with your idea, there are also times when you should give up and try something else. Dennis earned his first millions in the magazine publishing industry 40 years ago, so I didn't feel like many of his insights were applicable to present-day success. You will fear to lose it and must spend a great deal more time to defend it. If you cannot convince yourself that you are "good enough" to be rich, you will never get rich. But, if you're interested in seeing how one insightful and introspective fellow made it in the big time, this is an excellent read. Being a bit of a sh!t helps. But if the latter is the case, you would probably never have picked up this book in the first place. August 14, 2010While it sounds like one of those "get rich quick" books that often make it to the top of bestseller lists, "How To Get Rich" by Felix Dennis is the real thing. There is no escape. There is, of course, an obvious difference in author occupation which contributes to the two varying viewpoints on the process of making more money; Dennis writes from a place of experience, while Owens takes a more impartial viewpoint on achieving success through an individual's ability to control their own destiny. He owned and operated a publishing company that sold magazines. You are getting too comfortable! "And you know what? He offers a table to show where you fall at different levels of total net worth. A whole stream of events issue from the decision, raising in one's favor all manner of incidents and meetings and material assistance which no one could have dreamed would come his or her way."If you want to be rich, you are not looking for a "career," except as a launch pad or as a chance to infiltrate and understand a particular industry. And rich people often end up with spoiled kids who may be well-cultured, but who lack ambition or a taste of education. Focus. The stars can't hear you. If you do not, and worse still, if you believe you never can believe, then by all means go on reading this book. You should stop dreaming uselessly of what could be or might have been and just get on with your life as either a functionary in the system or as a creative in some field of endeavour in which you have certain talent. That's a sensational result for a small, wholly owned private company. But the currency of that value is not necessarily a million-dollar salary. There are three reasons for this: Risk capital is more readily available. Okay. Just get busy getting rich."People became rich by accident. Unfortunately, as many books promise "something" Felix is swift at saying what the reader wants to read, but not delivering it. In more recent times the company has added lifestyle titles such as its flagship brand The Week, which is published in Britain, the United States and Australia. Be brave. Primarily concerned with the step-by-step creation of wealth, it ruthlessly dissects the business failures and financial triumphs of a South London lad who became rich virtually by accident". A swelling tide raises all boats, including yours. Stamina is crucial, as is a capacity to work so hard that your best friends mock you, your lovers despair and the rest of your acquaintances watch furiously from the sidelines, half in awe and half in contempt. And that, in a nutshell, is why it is so important to cut loose, especially in the early days."Commit or don't commit. This is best done in daylight, under rigorous examination. Why not give in?"Talent is usually conscious of its own value. The kids and the house and the mortgage and your retired parents and the love you your life (whether a man or a woman) and all your current responsibilities - they are not the real problem. With hundreds of millions of dollars in assets I just could not let go. If you want to build wealth for yourself, this book undoubtedly has some practical advice for what it takes and what it costs to do so, the rest is a mere pipe dream and you should really sell your soul to the company store or, like me, follow crazier dreams and take different risks rather than go down the Dennis path. So, despite the much lower ratings given by other readers, I strongly recommend this book. They are either inanimate, or they love you, or they don't love you. You need to be open enough to take constructive criticism and to learn from your errors, but strong enough to act with conviction on your plan and to keep going in the face of adversity. Otherwise just the man who switches the trains from track to track without having to know what is in the cattle trucks. Time. It is written by an entrepreneur for budding entrepreneurs. You can't get rich unless you own a business - especially 100%. Also, being okay with losing everything but still maintaining a "predator" like ambition, which will force you to attack the problems at hand and make your dream into a reality. The statistics show that very few people ever succeed. If you cannot bear the thought of causing worry to your family, spouse or lover while you plow a lonely, dangerous road rather than taking the safe option of a regular job, you will never get rich. It's really a book about successful entrepreneurship and competitive mindset. Avoid buyer auction. Hold them up to the light. Do not deviate. Another example is, treating the journey to higher finance as if it's a game and to have fun, while at the same time being obsessed with winning and constantly strategizing. When my husband and I started our shoe company, we were, like all other entrepreneurs, completely in denial about what we were in (for despite having both started businesses before). I doubt it. Concentrate on great execution! Focus. Hire talent smarter than you. He was able to basically sacrifice everything else to get it. Dennis demystifies the concept of having a unique and brilliant idea. Because I am afraid to be a "Glorious"? There isn't any other way."Firstly, they fear that you are placing yourself in harm's way - and, to them, that cannot be a good thing. The way he carries himself reflects how I aspire to live my life. Not enough people want to dig holes."So how do you judge your own aptitudes? It's all about your own twist of an existing idea. 5. Hire people smarter than you. There are moments when you can feel the author's incredible determination to get rich. Life isn't fair. All I have to do is collect it." Then go about looking for money with your name in it. You can do it if you really want. What you don't know or haven't bothered to find kill you in any type of serious negotiation. Trust me on this." If you are unwilling to fail, sometimes publicly, and even catastrophically, you stand very little chance of ever getting rich. This holds true even if talent is placed in the driver's seat of a small division within an existing operation. Remember that most people are not good at detailed negotiations. Believe it or not, this is not always the case, and many manual styled books are written by those who have not achieved the tasks they describe in their tutorial like guides of basic knowledge and and often times limited perspective. You might be rich in money at the end of it. And you will get caught - ask the shade of Richard Nixon. His privately owned company, Dennis Publishing, pioneered computer and hobbyist magazine publishing in the United Kingdom. It's a book about getting rich. Unlike most of the boring ghosted and whitewashed 'how I did it and it aren't I wonderful' books from senior managers and, that dread word, 'leaders', Dennis details his mistakes and errors of judgements - that alone is worth the price. Would it have made a difference to me if I had had this book and its basic wisdom in, say, 1979? An "Albert" is one who can never become rich simply because they lack the motivation or drive to do so; they exist in a grey zone between desire and compulsion. Dennis is a British multi-millionaire AND poet. His book will, if read with attention, do a great deal to point out all those mistakes that a live wire will make (and will probably make anyway because entrepreneurs tend not to listen to their Dads) long before they have to be made. You'll get robbed if you think he is. Get that phase done with as soon as you can and move on. If being a hero isn't your style, then fake it. Hold on to every percentage point you can! Sell before you need to, or when bored. Primarily concerned with the step-by-step creation of wealth, How To Get Rich ruthlessly dissects the business failures and financial triumphs of a 'South London lad who became rich virtually by accident'. As I said, it was pathetic. Although I must warn you that most of the people who will read this book won't take any of Dennis' advice, let alone into action. For instance it was written by Felix Dennis, The Narrow Road, he wrestles with the pros and cons of deciding whether or not wealth is in your best interests. Only give away shares if absolutely necessary. Remove yourself from negative influences and ignore "conventional wisdom". Ask me what I will give you if you could have a magic wand and give me my youth back. When you have self-belief, you can achieve pretty much anything that does not defy the laws of physics. Rich enough to buy the only two things apart from health and love worth fussing about in life. It is because of this, and the wisdom found within Dennis's book, that How to get Rich is so unique in the way it explains the methods and consequences of obtaining capital. This genre of nonfiction business is not about the fact that it's not about money and getting rich. Your sense of security will diminish... People like Dennis get rich because they are driven to making money. Since most of the people of wealth and power in business care about their status too much to write a controversial book this was a pleasant surprise. And the fact that he also focused on the fact that it's not about money and getting rich. Your sense of security will diminish... People like Dennis get rich because they are driven to making money. Since most of the people of wealth and power in business care about their status too much to write a controversial book this was a pleasant surprise. And the fact that he also focused on the fact that it's not about money and getting rich. 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Book Review on Felix Dennis's: How to get RichHow to get Rich, a book published in 2006 by Felix Dennis, is a portrayal of not only the steps one must take to acquire wealth, but is also focused on the sacrifices made in order to be successful. I find Felix Dennis to be an incredibly fascinating character. It almost seemed, at times, as if profit was a dirty word. Even when that's painful. You'll have a crazy spending phase. More often than not, the graft doesn't take and the result is bewilderment and disappointment. In fact, at the time of Felix Dennis's death in 2014 he was worth over \$500,000,000, leaving lights, computers, printers and copiers on overnight is just stupid!0. Because I am tainted by it. Discussing salary changes or quarterly goals may involve two parties talking, but it's not a real negotiation. Don't fret about past investments or expenditures. I simply believe in his story. This quarter's results, this quarter's growth, were the only things that mattered to them. Such lack of compulsion, if not frankly acknowledged, can lead to great personal unhappiness. And if someone like me can become rich, then so can you - no matter what your present circumstances. Fine, Felix has written the book for you. I don't know if the narrator and the author was the same or not. It starts with personal characteristics necessary for getting rich: Pig-headed determination, stamina, boldness, self-belief, persistence, and of course, execution. Then it shows you how to get capital, upsides and downsides of every method, errors entrepreneurs usually make, cash flow, how to negotiate, importance of ownership, delegation, incentives, competition, focus, human capital, etc. If you are young, you are infinitely richer than I can ever be again. "And yet you wish to waste your youth in the getting of money? For as long as you foster a willingness to learn, you will ward off sclerosis of the brain and hardening of the mental arteries. Cut loose from negative influences. Building this company has turned out to be one of the hardest things I have ever done. A stubborn rich man can never be again. "And yet you wish to be shown he or she is wrong. In fact, he gives his example how he got rich through magazine industry which he was/in but did not give any tip on HOW TO GET RICH but he definitely gives tips on HOW TO REMAIN RICH. In most parts of Europe there are the safety nets of the social services and of government-subsidized medical care. It is truly the best book I've read regarding wealth creation. A whole lot more. August 7, 2017 I first encountered this book through codewise founder - Rob Gryn and his vlog of the spectrum of british english is from "Great accent!" to "What did you say?" the book is way on the "What did you say?" side of the spectrum. Love of any work, diligently undertaken, no matter what it is, brings contentment and, eventually respect. "Ownership is not the most important thing - I would have valued Mr. Dennis in 1979 because of his brutal insights into what people are about and why they do what they do. Felix Dennis is not someone who wants to emulate, but certainly someone who earned my respect and that I have lots to learn from.P.S.: I'm aware of his death June 5, 2023A great loss for the world, though they want to get rich. The odds against are too steep."Just like I quickly can't believe it. You might also enjoy these books if you need in "I could do all those things without wealth. That would be a good idea. I think" "I know he could have got lots of it. But often his heart is laden at the speed tarnished by people with money will often try to give free people the guilt of not being around, but these rarely do. You care what the neighbour thinks, you will care for rich. Maybe I'm naive but I also believe that he didn't write this book to make lots of money but rather to leave his mark and satisfy his ego in some way. So, what else did like. Counterintuitively, the content discourages you from being rich. Above all, he looks at himself and others without illusion yet with an odd sort of existentialist compassion that makes what he says in this book ring true and be useful. Enjoy features only possible in digital: start reading right away, carry your library with you, adjust the font, create shareable notes and highlights, and more. Start now. Nothing else counts in the getting of money. If anything, traditional intelligence and 'book-learning' are disadvantages because they distract and displace intuition. Doubts can and should be confronted, as should fear. It doesn't really matter. Live by this motto: "The world is full of money. That's why so many rich people end up with rocky marriages, regrets about spending so little time with their children, and the loss of important friendships. That's because if you don't believe you can do it, no one else will either. I had read a couple of similar books in the past. They're usually hidden, but they determine the outcome. Do you? The reason is obvious. You have to know what you want first though. Quoted: "Money is always welcome. The assumption that you might be able to achieve some goal if you only wished hard enough is not just a *** up. What I really enjoyed about this book, however, was that I found it oddly reassuring. You get the impression that he would quite like it if the world was different but it is not and he has adapted. That long preamble is necessary because this book won't make you rich at all. Part manual, part memoir, part primer, this book is a template for those who are willing to stare down failure and transform their lives. While lives may depend on it in a few professions, like soldering or firefighting, in commerce it acts as a subtle handicap and a brake to ambitious individuals. Delegate and share the annual pie. - Ownership is the real "secret". For instance Dennis discusses how his fortune has affected his health, even stating that his cancer was a result of decades of constantly trying to further grow his fortune. Why do handstands on the rim of hell? Desire is insufficient. You'll get stuck with a cushy salary and develop a risk aversion that has stopped many people from trying to do something on their own. But you will never get rich." In short, no. Furthermore, unlike books that quote statistics and research by academics to back up theories, the author speaks from experience and recites poems to call you to action. February 19, 2025 Better than I thought. This is not the usual "self help" book. The laws of supply and demand are absolute - and they apply not only to commodities, but to people. He would then cash out and spend his days planting trees and writing poetry. This book is different from other books with similar titles (or so I would assume as I have not read the others) because the author has actually done it in real life. The book contains many useful - and sometimes brutally honest - truths. I disliked the poetry. I laughed at ego. I was astonished by wine consumption, I ... There's so much more that you could do with your life, and you want to spend it gathering the money that is hanging from trees out there with your name on it? Specially adapted sneakers may be a good idea. Which, in a way, is what it's designed to do. "First off, forget glamorous. Before you start this, ask yourself if there is a way to get what you want without getting rich. It was his top priority. This is not a research work, so everything is based on "according to me" and "my opinion" :) In the end, I think this book gives you the whole picture. It's about how you execute the idea and grow it into something that you could never predict in the beginning. I'm sure he would say I'm making excuses and I just don't have the hustle - and maybe he's right. I should delegate more. But the heart of the book is in one injunction - applicable whether you are creator (like him) or creative (like GoodReads people) - face fear and make it work for you. Because Felix Dennis is going to stop him wasting a lot of time believing that some people are nicer and cleverer than they are or that reading those idiotic books about leadership from people who could not navigate their way to an ice cream parlour on a hot day is going to make an iota of difference to his wealth. And the option of not having to be in any particular place on any particular day doing any particular thing in order to pay the rent or the mortgage." Dennis acquired hundreds of millions of dollars before his death in 2009. Trial and error is the only way I ever heard of. The rising tide will help fuel your efforts.

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