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Book Review on Felix Dennis's: How to get RichHow to get Rich, a book published in 2006 by Felix Dennis, is a portrayal of not only the acquisition of wealth, but is also focused on the sacrifices made in order to be successful. I find Felix Dennis to be an incredibly fascinating character. It almost seemed, at times, as if profit was a dirty word. Even when that's painful. You'll have a crazy spending phase. More often than not, the graft doesn't take and the result is bewilderment and disappointment. In fact, at the time of Felix Dennis's death in 2014 he was worth over \$500,000,000. leaving lights, computers, printers and copiers on overnight, is just stupid!0. Because I am tainted by it. Discussing salary changes or quarterly goals may involve two parties talking, but it's not a real negotiation. Don't fret about past investments or expenditures. I simply believe in his story. This quarter's results, this quarter's growth, were the only things that mattered to them. Such lack of compulsion, if not frankly acknowledged, can lead to great personal unhappiness. And if someone like me can become rich, then so can you - no matter what your present circumstances. Fine, Felix has written the book for you. More usefully still, it will make it crystal clear, if you don't have a certain drive and ability to handle fear, that you really should not bother. If you are a poor negotiator, then set a limit on what you will pay or accept and on any conditions attached. It contains great nuggets of wisdom, it is true. I don't know if the narrator and the author was the same or not.It starts with personal characteristics necessary for getting rich; Pig-headed determination, stamina, boldness, self-belief, persistence, and of course, execution.Then it shows you how to get capital, upsides and downsides of every method, errors entrepreneurs usually make, cash flow, how to negotiate, importance of ownership, delegation, incentives, competition, focus, human capital, etc. If you are young, you are infinitely richer than I can ever be again.""And yet you wish to waste your youth in the getting of money? For as long as you foster a willingness to learn, you will ward off sclerosis of the brain and hardening of the mental arteries. Cut loose from negative influences. Building this company has turned out to be one of the hardest things I have ever done. A stubborn person fears to be shown he or she is wrong. In fact, he gives his example how he got rich through magazines industry which he was/is in but did not give any tip to HOW TO GET RICH but he definitely gives tips on HOW TO REMAIN RICH. In most parts of Europe there are the safety nets of the social services and of government-subsidized medical care. It is truly the best book I've read regarding wealth creation. A whole lot more.August 7, 2017I first encountered this book through codewise founder - Rob Gryn and his vlog. If the spectrum of british english is from "Great accent!" to "What did you say?" the book is way on the "What did you say?" side of the spectrum. Love of any work, diligently undertaken, no matter what it is, brings contentment and, eventually respect. "Ownership is not the most important thing. I would have valued Mr. Dennis in 1979 because of his brutal insights into what people are about and why they do what they do. Felix Dennis is not someone who I want to emulate, but certainly someone who earned my respect and that I have lots to learn from.P.S.: I'm aware of his death.June 5, 2023A great book for someone who thought they want to get rich. The odds against it are too steep.""Just how quickly can I become rich? You might also enjoy these book notes... It never is.""I could do all those things without wealth. That would be a good thing. I think.""You have to cut loose to get rich. But oh, with rue his heart is laden at the speed time has rushed by. People with money will often try to buy gifts for people in their lives to repress the guilt of not being around, but these rarely work. If you care what the neighbors think, you will never get rich. Maybe I'm naive but I also believe that he didn't write this book to make more money but rather to leave his legacy and satisfy his ego in some way.So, what else did like:- Counterintuitively, the content discourages you from being rich. Above all, he looks at himself and others without illusion yet with an odd sort of existentialist compassion that makes what he says in this book ring true and be useful. Enjoy features only possible in digital - start reading right away, carry your library with you, adjust the font, create shareable notes and highlights, and more. Start now. Nothing else counts in the getting of money. If anything, traditional intelligence and 'book-larning' are disadvantages because they distract and displace intuition. Doubts can and should be confronted, as should fear. It doesn't really matter. Live by this motto: "The world is full of money. That's why so many rich people end up with rocky marriages, regrets about spending so little time with their children, and the loss of important friendships. That's because if you don't believe you can do it, no one else will either. I had read a couple of similar books in the past. They're usually hidden, but they determine the outcome. Do you? The reason is obvious. You have to know what you want first though.Quotes:"Money is always welcome. The assumption that you might be able to achieve some goal if you only wished hard enough is not just a f***-up. What I really enjoyed about this book, however, was that I found it oddly reassuring. You get the impression that he would quite like it if the world was different but it is not and he has adapted.That long preamble is necessary because this book won't make you rich at all. Part manual, part memoir, part primer, this book is a template for those who are willing to stare down failure and transform their lives. While lives may depend on it in a few professions, like soldering or firefighting, in commerce it acts as a subtle handicap and a brake to ambitious individuals. Delegate and share the annual pie.- Ownership is the real "secret". For instance Dennis discusses how his fortune has affected his health, even stating that his cancer was a result of decades of constantly trying to further grow his fortune. Why do handstands on the rim of hell? Desire is insufficient. You'll get stuck with a cushy salary and develop a risk aversion that has stopped many people from trying to do something on their own. But you will never get rich." In short, no. Furthermore, unlike books that quote statistics and research by academics to back up theories, the author speaks from experience and recites poems to call you to action.February 19, 2025Better than I thought.This is not the usual "self help" book. The laws of supply and demand are absolute - and they apply not only to commodities, but to people. He would then cash out and spend his days planting trees and writing poetry. This book is different from other books with similar titles (or so I would assume as I have not read the others) because the author has actually done it in real life.The book contains many useful - and sometimes brutally honest - truths. I disliked the poetry. I laughed at ego, I was astonished by wine consumption, I ... There's so much more that you could do with your life, and you want to spend it gathering the money that is hanging from trees out there with your name on it? Specially adapted sneakers may be a good idea. Which, in a way, is what it's designed to do.""First off, forget glamorous. Before you start this, ask yourself if there is a way to get what you want without getting rich. It was his top priority. This is not a research work, so everything is based on "according to me" and "in my opinion")In the end, I think this book gives you the whole picture. It's about how you execute the idea and grow it into something that you could never predict in the beginning. I'm sure he would say I'm making excuses and I just don't have the hustle — and maybe he's right. I should delegate more. But the heart of the book is in one injunction - applicable whether you are creator (like him) or creative (like GoodReads people) - face fear and make it work for you. Because Felix Dennis is going to stop him wasting a lot of time believing that some people are nicer and cleverer than they are or that reading those idiotic books about leadership from people who could not navigate their way to an ice cream parlour on a hot day is going to make an iota of difference to his wealth. And the option of not having to be in any particular place on any particular day doing any particular thing in order to pay the rent or the mortgage." Dennis acquired hundreds of millions of dollars before his death in 2009. Trial and error is the only way I ever heard of. The rising tide will help fuel your efforts.

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